

# Optimal robust reinsurance with multiple insurers

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# Insurance Market

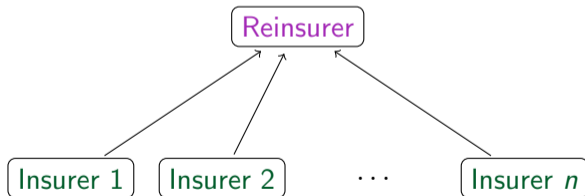
- ▶ Insurance market with  $n \in \mathbb{N}$  non-life insurance companies and a single reinsurer over a finite time horizon  $[0, T]$

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- ▶ Stackelberg game: reinsurer is the leader and the insurers are the followers

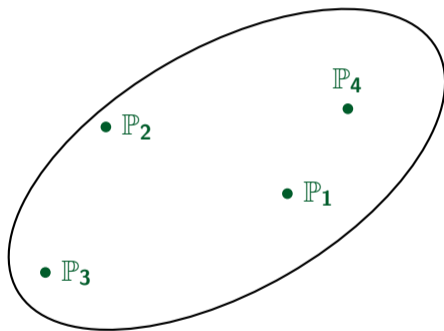


# Model

- ▶ Complete, filtered measurable space  $(\Omega, \mathcal{F}, \mathbb{F} = (\mathcal{F}_t)_{t \in [0, T]})$  and  $n$  equivalent probability measures  $\mathbb{P}_1, \dots, \mathbb{P}_n$

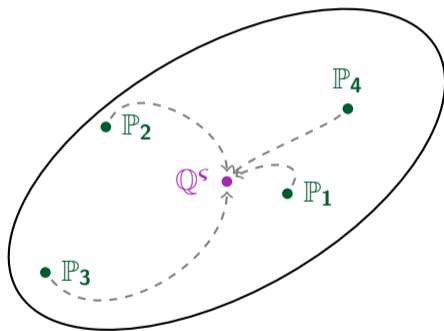
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- ▶ **Reinsurer** maximizes their expected wealth under a **probability measure**  $\mathbb{Q}^s$ , which accounts for the different insurers' models as well as uncertainty about their accuracy



# Background

- ▶ Stackelberg games in reinsurance setting introduced by [CS18], [CS19]
- ▶ Adding ambiguity aversion as a scaled KL-penalty [HCW18a], [HCW18b]
- ▶ Reinvestment of profits by the reinsurer: [GVS20], [GLS23]
- ▶ Ambiguity where insurer and reinsurer maximize their expected wealth [Cao+22a], [Cao+22b]
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Our setting:

- ▶  $n$  **insurers** who maximize expected utility and are **ambiguity neutral**
- ▶ A single **reinsurer** who maximizes expected wealth and is **ambiguity averse**

# Reinsurance contracts

## Definition (Reinsurance Contract)

A reinsurance contract is characterised by a **retention function**  $r: \mathbb{R}_+ \times \mathcal{A} \rightarrow \mathbb{R}_+$ , which is:

- ▶ non-decreasing in the first argument,
- ▶ satisfies  $0 < r(z, \mathbf{a}) \leq z$ , for all  $z \in \mathbb{R}_+$ ,  $\mathbf{a} \in \mathcal{A}$ ,

and a corresponding **reinsurance premium**  $p^R: \mathcal{A} \times \mathbb{R}_+ \rightarrow \mathbb{R}_+$ .

For a tuple  $(\mathbf{a}, \mathbf{c}) \in \mathcal{A} \times \mathbb{R}_+$ , the reinsurer agrees to cover  $z - r(z, \mathbf{a})$  for a premium  $p^R(\mathbf{a}, \mathbf{c})$ , where  $\mathbf{c}$  is the reinsurer's safety loading.

## Assumption

We consider retention functions that are continuous in the loss  $z$  and increasing and almost everywhere differentiable in the control  $\mathbf{a}$ .

# Reinsurance contracts

## Example (Proportional reinsurance)

The insurer chooses the proportion  $a$  of the loss to retain:

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## Example (Excess-of-loss insurance)

The insurer chooses the retention limit  $\mathbf{a}$ , beyond which the reinsurer covers any excess losses:

$$r(z, \mathbf{a}) = \min\{\mathbf{a}, z\}, \quad \mathbf{a} \in \mathbb{R}_+.$$

# Insurers

- ▶ Each insurer's loss process follows a Cramér-Lundberg model
  - ▶ Claims of insurer- $k$  arrive according to a Poisson process with intensity  $\lambda_k \in \mathbb{R}_+$
  - ▶ Claim severity  $\sim F_k(\cdot)$  non-negative
- ▶ Insurer's premium rate is given by the expected value principle with safety loading  $\theta_k > 0$
- ▶ The insurer's control of the retention function  $\alpha_k := (\alpha_{t,k})_{t \in [0, T]}$  varies in time
- ▶ The  $k$ -th insurers' wealth process  $X_k := (X_{t,k})_{t \in [0, T]}$  is

$$X_{t,k} = X_{0,k} + \int_0^t \left[ p_k^I - p_k^R(\alpha_{u,k}, c_k) \right] du - \int_0^t \int_0^\infty r(z, \alpha_{u,k}) N(dz, du).$$

# Reinsurer

- ▶ Reinsurer sets the reinsurance premium rate for insurer- $k$  using the expected value principle with deterministic safety loading  $\eta_k := (\eta_{t,k})_{t \in [0, T]}$ :

$$p_k^R(\alpha_k, \eta_{t,k}) := (1 + \eta_{t,k}) \lambda_k \int_0^\infty [z - r(z, \alpha_{t,k})] F_k(dz).$$

- ▶ The reinsurer's wealth process  $Y := (Y_t)_{t \in [0, T]}$  is

$$Y_t = Y_0 + \underbrace{\sum_{k \in \mathcal{N}} \int_0^t p_k^R(\alpha_{u,k}, \eta_{u,k}) du}_{\text{aggregate premia}} - \underbrace{\int_0^t \int_0^\infty \sum_{k \in \mathcal{N}} [z - r(z, \alpha_{u,k})] N(dz, du)}_{\text{aggregate losses}}.$$

# Insurer's Problem

## Insurer- $k$ 's Optimization Problem

Insurer- $k$  seeks the contract parameters that attain the supremum

$$\sup_{\alpha_k \in \mathfrak{A}} \mathbb{E}^{\mathbb{P}_k} \left[ -\frac{1}{\gamma_k} e^{-\gamma_k X_{T,k}} \right].$$

## Proposition

For  $k \in \mathcal{N}$  and  $\mathbf{c} \in \mathbb{R}_+$  consider the following non-linear equation for  $\mathbf{a} \in \mathcal{A}$

$$\int_0^\infty \partial_{\mathbf{a}} r(z, \mathbf{a}) \left\{ (1 + \mathbf{c}) - e^{\gamma_k r(z, \mathbf{a})} \right\} F_k(dz) = 0$$

and denote by  $\alpha_k^\dagger[\mathbf{c}]$  its solution, if it exists.

Subject to a convexity condition, the process  $\alpha_{t,k}^* := \alpha_k^\dagger[\eta_{t,k}]$ ,  $t \in [0, T]$ , is the optimal insurer- $k$ 's control in feedback form.

# Reinsurer's probability measure

## Definition (Reinsurer's compensator)

An admissible compensator for the reinsurer is a nonnegative,  $\mathbb{F}$ -predictable random field  $\varsigma = (\varsigma_t(\cdot))_{t \in [0, T]}$  such that, for all  $t \in [0, T]$ ,  $\varsigma_t(\cdot) : \mathbb{R}_+ \rightarrow \mathbb{R}_+$  and

$$\mathbb{E}^{\mathbb{P}_k} \left[ \exp \left( \int_0^T \int_{\mathbb{R}} \left[ \frac{1 - \varsigma_t(z)}{v^k(z)} \right]^2 N(dz, dt) \right) \right] < \infty, \quad \forall k \in \mathcal{N}.$$

We denote the set of admissible compensators by  $\mathcal{V}$ .

Radon-Nikodym derivative from  $\mathbb{P}_k$  to  $\mathbb{Q}^\varsigma$ :

$$\frac{d\mathbb{Q}^\varsigma}{d\mathbb{P}_k} := \exp \left( \int_0^T \int_{\mathbb{R}} \log \left( \frac{\varsigma_t(z)}{v^k(z)} \right) N(dz, dt) - \int_0^T \int_{\mathbb{R}} \left[ \frac{\varsigma_t(z)}{v^k(z)} - 1 \right] v^k(z) dz dt \right)$$



## Reinsurer's Optimization Problem

Let insurer- $k$ 's demand for reinsurance be parameterised by  $\alpha_k^* = \alpha^\dagger[\eta_{t,k}]$ . The reinsurer seeks the contract parameters to attain

$$\sup_{\eta \in \mathcal{C}} \inf_{\mathbb{Q} \in \mathcal{V}} \mathbb{E}^{\mathbb{Q}} \left[ Y_T + \frac{1}{\varepsilon} \sum_{k \in \mathcal{N}} \pi_k D_{\text{KL}}(\mathbb{Q} \parallel \mathbb{P}_k) \right],$$

where

- ▶  $\varepsilon$  represents the reinsurer's overall ambiguity aversion,
- ▶  $\pi_k \geq 0$ ,  $k \in \mathcal{N}$  are weights satisfying  $\sum_{k \in \mathcal{N}} \pi_k = 1$ .

## Theorem

The Stackelberg equilibrium is  $(\alpha^*, \eta^*, \varsigma^*)$  where  $\alpha^* = (\alpha_1^\dagger[\eta_1^*], \dots, \alpha_n^\dagger[\eta_n^*])$  and  $\eta^* = (\eta_1^*, \dots, \eta_n^*)$  are constants that satisfy a system of non-linear algebraic equations.

The optimal compensator is

$$\varsigma^*(z, \alpha^*) = \exp \left\{ \varepsilon \sum_{k \in \mathcal{N}} (z - r(z, \alpha_k^*)) \right\} \prod_{\ell \in \mathcal{N}} v_\ell(z)^{\pi_\ell}.$$

Example: Excess-of-loss reinsurance

## Two insurers with exponentially distributed losses

Suppose each insurer's loss is exponentially distributed with scale parameter  $\xi_k \in (0, \min\{\frac{1}{\gamma_k}, \frac{1}{2\varepsilon}\})$ , and that they each have intensity  $\lambda_k > 0$ , for  $k = 1, 2$ .

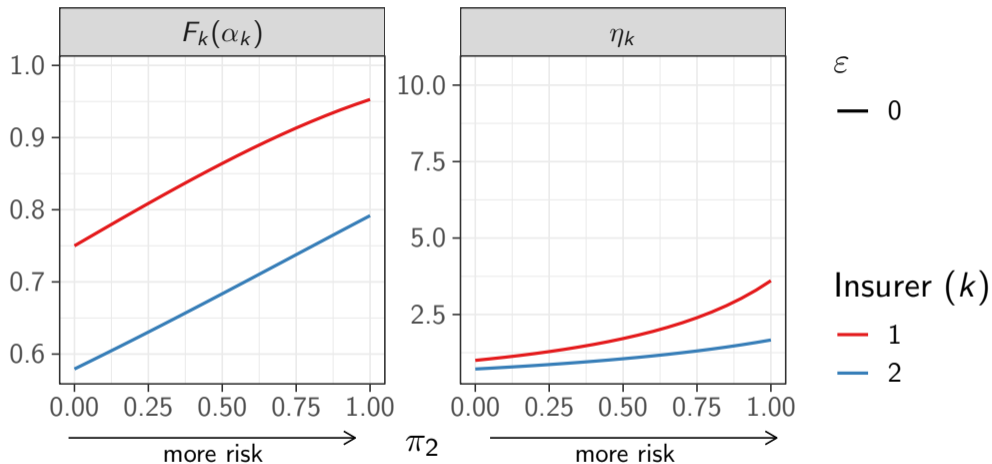
Then the Stackelberg equilibrium is given by

$$\psi^*(z) = v^g(z) \exp(\varepsilon [(z - \alpha_1^*)_+ + (z - \alpha_2^*)_+]) ,$$

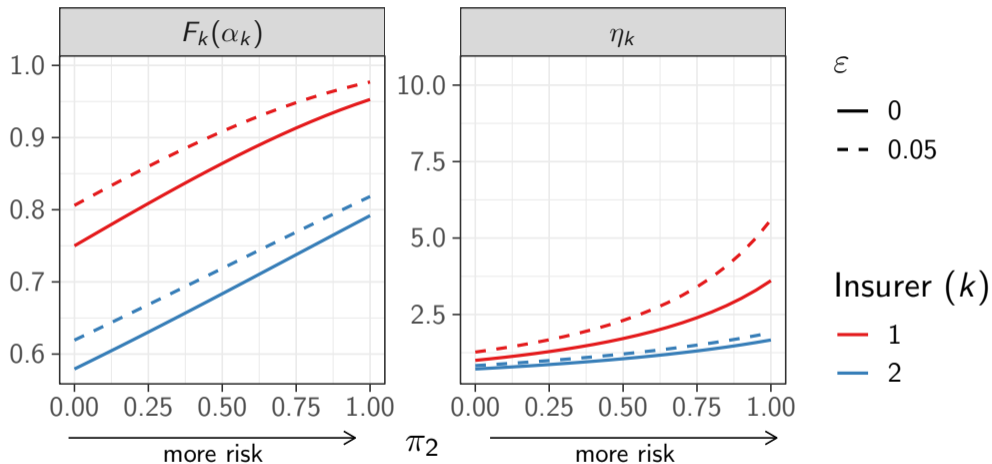
$$\alpha_k^* = \frac{1}{\gamma_k} \log \left( \frac{\int_{\alpha_k^*}^{\infty} \psi^*(z) dz}{\lambda_k e^{-\alpha_k^*/\xi_k} [1 - \gamma_k \xi_k]} \right), \quad k = 1, 2,$$

$$\eta_k^* = e^{\gamma_k \alpha_k^*} - 1, \quad k = 1, 2,$$

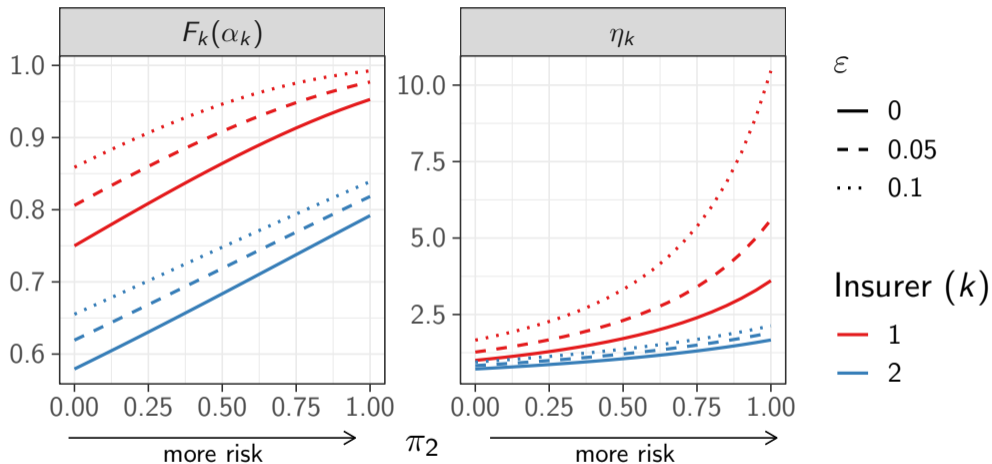
where  $v^g$  is the weighted geometric mean of the insurers' compensators.



Parameters:  $\gamma_1 = \gamma_2 = 0.5$ ,  $\xi_1 = 1$ ,  $\lambda_1 = 2$ ,  $\xi_2 = 1.25$ ,  $\lambda_2 = 2.5$ .



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Thank you for your attention!



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